

Gowrivakkam, Chennai-600073.

Affiliated to University of Madras, ISO 9001:2015 Certified Institution

DEPARTMENT OF BUSINESS ADMINISTRATION

2019-2020

COURSE OUTCOMES

YEAR/ SEM: I/I - CLA1L - TAMIL I

| NO. | COURSE OUTCOME |
|--------|---|
| C101.1 | நாட்டுப்புற மக்களின் வாழ்வியல் பயன்பாடுகளை அறிகிறார்கள |
| C101.2 | புதுக்கவிதைகளின் வாயிலாகப் புதுமைக் கருத்துகதளயும், சமூக சிக்கல்களையும் உணர்கின்றனர் |
| C101.3 | சிறுகதைகளின் வாயிலாக சமூக மக்களின் வாழ்க்கை நிலையை அறிகிறார்கள். |
| C101.4 | சந்திரஹரி நாடகம் வாயிலாக பொய் என்றும் துன்பமே என்று அறிகிறார்கள |
| C101.5 | இலக்கிய வரலாற்றின் வாயிலாக நாட்டுப்புறவியல், சிறுகதை, புதினம், நாடகம், கவிதை ஆகியவற்றில் உள்ள சமூக நீதிகளையும், சிறப்புகளையும் அறிகிறார்கள் |

YEAR/ SEM: I/ I - CLE1E - HINDI I

| NO. | COURSE OUTCOME |
|--------|--|
| C102.1 | To develop Communicating, Reading and Writing skills in Hindi |
| C102.2 | To understand the vision of Premchand about the poor people |
| C102.3 | To learn the literary work on the basis of foundation laid by the Scholars |
| C102.4 | To understand the meaning and concept of Functional Hindi |
| C102.5 | To understand the various forms of Functional Hindi according to its area of application |

YEAR/ SEM: I/I - CLZ1K - ENGLISH I

| NO. | COURSE OUTCOME |
|--------|---|
| C103.1 | To interpret texts with attention to ambiguity, complexity and aesthetic value. |



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| C103.2 | To get expertise in writing process |
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| C103.3 | To understand genre and rhetorical situation. |
| C103.4 | To learn about culture and history |
| C103.5 | To develop critical approaches and oral communication |

YEAR/ SEM: I/I - MAM1C - FINANCIAL ACCOUNTING

| NO. | COURSE OUTCOME |
|--------|--|
| C104.1 | To remember the basics of accounting, encompassing its fundamental concepts, objectives, and practical applications. |
| C104.2 | To apply the principles to prepare the final accounts of sole trading concerns and non-trading organizations. |
| C104.3 | To understand the basic concept of admission, retirement and death of partner |
| C104.4 | To understand depreciation, students will explore its meaning, causes, and various types; additionally, they will grasp the intricacies of insurance claims. |
| C104.5 | To understand single-entry accounting and its methods like Statement of Affairs and Conversion and diverse accounting approaches |

YEAR/ SEM: I/I - MAM1D - PRINCIPLES OF MANAGEMENT

| NO. | COURSE OUTCOME |
|--------|---|
| C105.1 | To understand management principles into management practices |
| C105.2 | To apply how the managerial tasks of planning can be executed in a variety of circumstances and effective action to take in specific situations |
| C105.3 | To analyse a deep comprehension of organizing principles |
| C105.4 | To understand the concept about functions of management like recruitment and controlling |
| C105.5 | To understand about significance of ethics in business and its implications |



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YEAR/ SEM: I/I - MBM1A - MANAGERIAL ECONOMICS

| NO. | COURSE OUTCOME |
|--------|--|
| C106.1 | To understand concept in managerial economics |
| C106.2 | To analyse demand, marginal utility analysis, demand forecasting |
| C106.3 | To analyse production and cost analysis. |
| C106.4 | To apply various pricing strategies and methods |
| C106.5 | To evaluate market and its competitions |

YEAR/ SEM: I/I - NLT1C - BASIC TAMIL

| NO. | COURSE OUTCOME |
|--------|--|
| C107.1 | தமிழ் எழுத்துகளைத் தெரிந்துகொள்ளுதல் |
| C107.2 | தமிழ் ஒலியன்களை உச்சரிக்கக் கற்றுக்கொள்ளுதல் |
| C107.3 | எழுத்துக்களைக் கொண்டு சொற்களை உருவாக்குதல் |
| C107.4 | அன்றாடப் பயன்பட்டு சொற்களைப் பயிற்றுவித்தல் |
| C107.5 | தமிழ் மொழியை அறிந்து கொள்ளுதல் |

YEAR/ SEM: I/I – TSSEC – ESSENTIAL OF LANGUAGE AND COMMUNICATION SKILLS

| NO. | COURSE OUTCOME |
|--------|---|
| C108.1 | To apply the language skills of students by offering adequate practice in professional contexts. |
| C108.2 | To remember the lexical, grammatical and socio-linguistic and communicative competence of first year physical sciences students |
| C108.3 | To create students honing negotiation skills. |
| C108.4 | To evaluate the importance of presentation skills |



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| C108.5 | To create the students' critical thinking skills and make students culturally |
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| | aware of the target situation. |

YEAR/ SEM: I/I - CNE1B - BASICS OF RETAIL MARKETING

| NO. | COURSE OUTCOME |
|--------|---|
| C109.1 | To understand the importance and growth of retail marketing |
| C109.2 | To understand the concepts and types of retail marketing |
| C109.3 | To create the students aware of various aspects branding and labeling in retail trade |
| C109.4 | To understand the communication tools and sales promotions |
| C109.5 | To remember about supply chain management and role of information technology in retailing |

YEAR/ SEM: I/II - CLA2H - TAMIL II

| NO. | COURSE OUTCOME |
|--------|---|
| C110.1 | மூவேந்தர்களின் அகம் மற்றும் புற வாழ்வு பற்றிய செய்திகளை அறிகிறார்கள். |
| C110.2 | சிற்றிலக்கியங்களான தமிழ்விடு தூது, குற்றிலக் குறவஞ்சி, முக்கூடற்பள்ளு வாயிலாக தமிழின் சிறப்பும் மலைவளமும், வேளாண் செய்திகளையும் அறிகிறார்கள். |
| C110.3 | நளவெண்பாவின் வாயிலாக சூதாட்டத்தால் விளையும் சீர்கேடுகளை அறிகிறார்கள் |
| C110.4 | சீறாப்புராணத்தின் வாயிலாக மனித நேயத்தையும், இரக்கக் குணத்தையும் அறிகிறார்கள். |
| C110.5 | மொழிப்பயிற்சியின் வாயிலாக இலக்கண அமைப்பு முறைகளை அறிகிறார்கள். |

YEAR/ SEM: I/II - CLE2G - HINDI II

| NO. | COURSE OUTCOME |
|--------|--|
| C111.1 | To understand the Drama and the stories based on social problems |
| C111.2 | To develop the approach of Hindi language |



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| C111.3 | To understand the change in content and style of expression in short stories in modern period |
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| C111.4 | To develop the skills of Translation from Hindi to English by using high technical words |
| C111.5 | To analyze the development of one act play |

YEAR/ SEM: I/II - CLZ2K - ENGLISH II

| NO. | COURSE OUTCOME |
|--------|--|
| C112.1 | To demonstrate the reading skill, comprehend the synonyms, antonyms, and identify the kinds of sentences from the given prose |
| C112.2 | To trace the aesthetic fervor of classic poets., broaden the vocabulary, understand the usage of conjunctions, idioms, and phrases |
| C112.3 | To infer the life lessons from the short stories, improve their listening skill, identify, and write articles, preposition, verbs and tenses in correct sentence pattern |
| C112.4 | To focus on various human characters in one-act plays and enhance the speaking skill through role play. |
| C112.5 | To frame suitable questions and answers, express possibility, probability, obligation and develop the speaking and writing skills effectively |

YEAR/ SEM: I/II — MAM2C – BUSINESS COMUNICATION

| NO. | COURSE OUTCOME |
|--------|---|
| C113.1 | To remember the various types & usage of business communication |
| C113.2 | To understand about various Kinds of Business Letters. |
| C113.3 | To understand the concept of bank and insurance Correspondence |
| C113.4 | To create students how to write office memo and office circular effectively |
| C113.5 | To remember the various types & usage of business communication |



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YEAR/ SEM: I/II - MAM2E - MANAGEMENT ACCOUNTING

| NO. | COURSE OUTCOME |
|--------|---|
| C114.1 | To understand comprehension of management accounting, elucidating its meaning, nature, scope, and functions |
| C114.2 | To analyse the financial statement analysis, delving into its nature, objectives, essentials, and various tools and methods |
| C114.3 | To evaluate the financial statement with ratio analysis. |
| C114.4 | To create students with a comprehensive grasp of funds flow and cash flow analysis, as well as an in-depth understanding of budgets and budgetary control |
| C114.5 | To apply the investment decisions, including an introduction to the cost of capital, exploration of capital budgeting methods |

YEAR/ SEM: I/II - MBM2B - INTERNATIONAL TRADE

| NO. | COURSE OUTCOME |
|--------|---|
| C115.1 | To understand basics of International Trade |
| C115.2 | To understand students, understand basics & theories of International Trade |
| C115.3 | To remember Balance of Trade, Balance of Payment, Disequilibrium, Fixed and Floating Exchange Rates |
| C115.4 | To understand IMF & IBRD, structures & functions. |
| C115.5 | To understand about impact WTO in India |

YEAR/ SEM: I/II - CNE2B - BASICS OF BUSINESS INSURANCE

| NO. | COURSE OUTCOME |
|--------|--|
| C116.1 | To remember the concepts and the types of Insurance |
| C116.2 | To create students aware on the role of IRDA Act. |
| C116.3 | To understand the different needs of customers on insurance products |
| C116.4 | To understand the general Insurance |



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| C116.5 To create the students on the role of Government in insurance business | |
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YEAR/ SEM: I/II - NLT2D - BASIC TAMIL

| NO. | COURSE OUTCOME |
|--------|---|
| C117.1 | தமிழ் இலக்கியங்களை அறிந்துகொள்ளுதல் |
| C117.2 | அற இலக்கியங்களைத் தெரிந்துகொள்ளுதல் |
| C117.3 | திருக்குறளின் சிறப்புகளை அறிந்துகொள்ளுதல் |
| C117.4 | தமிழர்களின் பண்பாடு, நாகரிகம் போன்றவற்றைத் தெரிந்துகொள்ளுதல் |
| C117.5 | தமிழகத்தின் விழாக்களை அறிந்துகொள்ளுதல் |

YEAR/ SEM: I/II - TSSEC - ESSENTIAL OF SPOKEN AND PRESENTATION SKILLS

| NO. | COURSE OUTCOME |
|--------|--|
| C118.1 | To create communicative competencies among students |
| C118.2 | To apply persuasive communication in business |
| C118.3 | To apply digital competence among students and implement in business |
| C118.4 | To create creativity and imagination |
| C118.5 | To remember the overview workplace communication |